RACHEL G. |



OBJECTIVE

• To pursue opportunities that will allow me to grow professionally and personally. Aim to use knowledge of computer skills and technical skills in qualitative and quantitative data analysis.

EDUCATION

School/University	Honors Received	Year Graduated
Bachelor of Science in Medical Technology (Tertiary)		2022 - 2023
Bachelor of Science in Medical Technology (Tertiary)		2020 - 2022
Institute – GAS (Tertiary)	With Honor	2018 - 2019
	First Honorable Mention	2017 - 2018
(Tertiary)	Best Student Teacher of the Year	

ORGANIZATIONS

Organization	Position	Year
Supreme Student Council (SSC)	Vice President	2018-2019
Campus Integrity Crusader	President	2015-2017
Araling Panlipunan Organization	President	2016-2017
Filipino Organization	Editor in Chief	2016-2017
Science Organization	Public Information Officer	2014-2015
Guidance Leader Peer Council	Secretary	2014-2015

Work/Company	Job Description	Year
	Worked full-time as Bell Canada Customer Representative in Technical Support Department	2020-2023
	Assists two customers at the same time through live chat	
	Handle sales	
	Appointment Setter	
	Outbound Caller	
	Worked contract as Technical Support Engineer	2023
	Assists three customers at the same time through live chat	
	Email Support	
	Handle all questions and issues of clients' subscribers/customers through email, chat and phone, on products and services, and installation of software applications on customers' accounts	
	Troubleshoot client's customer's problems and resolve them in a courteous, professional and prompt manner	
	Reach the daily/weekly/monthly goals set	
	Worked freelance as a Food Trader	2023-2024
	Taking care of customer/supplier portfolio by maintaining constant contact both by phone and email/Skype	
	Establishing fruitful and long-term working relationships with customers/suppliers	
	Analyzing the market and understanding customer/supplier needs	
	Negotiating prices and terms by being a liaison between customers/suppliers, Logistics and Management	
	Sales	
	Data Entry	
	Cold Caller	

Worked contract as SSENSE English Customer Service Representative	2024
Provide exceptional service to an upscale international clientele via email and telephone	
Offer assistance and solutions that will result in increased customer satisfaction	
Understand the customer's situation and provide the best possible resolution	
Perform ad hoc duties as needed	
Create lead funnels and integrate various systems (CRM, email, social media) for smooth data flow	2024
Schedule posts for platforms like Facebook and Instagram	
Design visual content, such as images, PDFs, and course materials	
Develop, test, and schedule email campaigns to engage and nurture leads	
Enhance websites and landing pages for better user experience and conversion rates	
Manage booking calendars and coordinate meetings	
Oversee client interactions via email, social media, and communication tools like Intercom	
Handle data entry, file organization, and CRM database management	
Organize and respond to emails efficiently	

SEMINARS ATTENDED

Seminar Title & Theme	Date & Venue
Leadership and Management Seminar	2019
ASEAN Summit	2017
Campus Integrity Crusader Leadership	2017
Student Leadership & Development Program	December 16-17, 2016
"Empowering student-leaders in Nation-Building	March 4, 8, 11, 14, 17, 2017
and Z est for O pportunities"	

SKILLS

- Customer oriented technical support with a strong history of leading high-performance team to meet or exceed objectives.
- Dedicated and hardworking customer representative that aims to provide excellency in serving the customer.
- Basic knowledge in Microsoft Office tools & Google Workspace tools
- Advanced English Oral & Written Communication Skills
- Skilled multi-tasker
- · Critical thinking & problem solving

CHARACTER REFERENCES